

## CHAPTER II

### REVIEW OF RELATED LITERATURE

In this chapter, the writer would describe the underlying theories of the study. The writer takes some theories concerning the study. There were concerns about character, the personalities to be a founder, and the effect faced by the main character.

#### A. Character

The character in this novel can be seen through a dialogue, his action, and his relationship with situation and other person in this novel. According Kennedy, he tries to define. The character was an imagined person who inhibits a story.<sup>1</sup> And other hand, according Stanton the character as a figure of story which showing and as emotional an attitude of each figure.<sup>2</sup>

The major or central character of the plot is the protagonist, his opponent character against when protagonist confidence or content in the antagonist, he is the essential character without he was there would be the background for his character. Attentions of the readers are focused on the protagonist fate. In other hand, the English novelist E.M Forster in Kennedy's book distinguishes be taken flat and round character. Flat character is usually minor actors in the novel and stories in which it appear. Round character just the opposite. Item bodies a number of qualities and tracks and are complex

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<sup>1</sup> XJ Kennedy, *An Introduction* 3<sup>rd</sup> Edition, 1981.45

<sup>2</sup> BurhanNugiyanto, *teoripengkajianFiksi*, Yokyakarta, Gajah Mada University Press, 2002), 165

multidimensional characters of considerable intellectual and emotional depth that have the capacity to grow and change. Major characters in fiction are usually round character. A flat character is to stay the same throughout a story, but round character often to change at the time which the main character has many problems.<sup>3</sup>

#### 1. Confidence

Confidence is something was concerning our self-confidence to us, when the person sure that have the strength from itself. But it was very bad when the confidence do not base on trust of itself. The person knew that who trust ably itself at the result there would be many problem of the finished life. It would use the ability, so that many creature masterpieces it, like principle had by Abdurrahman Auf bin " I do not like most one who hope security live by its superior or government, I wish to take challenge I which have reckon reply I wish to fail and succeed to realize my dream".<sup>4</sup>

The confidence principle was the one who trusts have by every person. Confidence has an authorized capital to reach for the successful in life. Unconvinced the person to study something all of the knowledge. The person who knows less confidence always hesitate was doing and acting. The fault when the person doing something gets to grow feels confidence. The fault that has every person must be eliminated. The person get to development feel confidence was the thrust must be build began from the first step of positive thinking for looking the successful.

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<sup>3</sup> XJ Kennedy. *An Introduction 3<sup>rd</sup> Edition*, 1981,46

<sup>4</sup> Airdi Group. *Success is built everyday*,2005, 36

## 2. Positive Thinking

Positive Thinking is the way of approach and way of thinking human being in involving events all day long is very positively. By positive thinking the person can experience everything without have the bad think. The thinking is an activity of activities imagination moving the person body and soul. The thinking was a picture. The thinking which to learn would many mind of the bad effect till final of the life .Without people realize that in fact the thinking was controlling the person to become the man clever and stupid. Positive thinking was training would human generate to think the new ideas to use to reach what to be the wish while negative thinking make the person surrender at this life and would bring the bad condition and also stupidity for the poorness life. The example of the person has positive thinking as the story of Pygmalion, a strong man of Greek friend past of Archimides.<sup>5</sup> Pygmalion has a marked strong man of sculpturing. His skillful was really in chiseling idol. The happen which it was engraving masterpiece for his arms was really nicely. But none of its efficiency make he has recognized and pleased by friend and his neighborhood. Pygmalion has known that he the one who has positive thinking. He seemed has all the good something from the aspect was happen for him.<sup>6</sup>

The person has positive thinking would have many criteria. Positive ideas only can bear from positive thinking. Impossible negative

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<sup>5</sup>Arrafqi, Daffa F. 45 *InspirasiHidup Sukses*,2009,page 52 and 53

<sup>6</sup>Arrafqi, Daffa F. 45 *InspirasiHidup Sukses*,2009,page 52 and 53



thinking bears positive idea or idea. If the person thinks of negative aspects of this life, negative thinking would fill the entire person mind until nothing place which remain for the growth of positive thinking. The habitual can be thinking negativity would peep out more and more idea of negativity. As a result, the person life would full of failure and hopelessly.

If the person always positive thinking before to do something, the person would think something with the interest of many creativities. The person has positive thinking to get the success. The person has positive thinking would to try to think that the life still walk and come for the good person.

### 3. Intelligence

The Intelligence was the one of efficiency from the person to get the success. The Intelligence was the abstract of the phenomenon which it merely has to physical every person. The Intelligence can be relevant for the attribute in the person which it done. The criteria condition of intelligence as the person often to mind. The mind can make the person more active than others which are not smart. The person get to easy use the idea to do something was the criteria of the intelligence person. Intelligence person also get too quickly to adaptation at the environment which the person live. It was the influence to make the intelligence person be quickly for control situation, it can be referred as a smart role. Some others criteria from intelligence person as get seemed from the behavior,

the person was to get the analysis was quickly, and the person was get quickly to solve the difficult situation.

## **B. The personalities to be a Founder**

The writer was spent many years to learn successful people and have identified personalities that enable them to succeed. Some of these personalities are more dominant than others to be the greatest part in a success of life. These are the things the good personality from the main characters. The things which it gets easily to analyze for this personalities.

### 1. Courageous

Courageous person was the person have not felt afraid to do something which it get be dangerous or have many problems for the life. The courageous was the personality which it came for every person when the person was urgent. People who have courage are people who have not lost the things that were feared. Actually, Courageous person also has felt afraid. But, courageous person was not seemed what be feared. Fear of failure, fear of harm is a normal thing and is something that continues to exist in every human being. But lost the fear would make us wretched and failed.<sup>7</sup>

### 2. Diligent

Diligent person was the person has the strong desire to get a dream. The diligent was the personality as the key to success. Diligent person

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<sup>7</sup> How to success, Page 51

often used the time was very good. Diligent person often used the time to work and study to get the experience which it can be the advantage for the life. Diligent person knew what must be doing to be a successful person. Not only the limit time, diligent person always to practice and application what to be the knowledge from the life. Diligent was a necessity that is passed in attaining success so anyone who wants to get past the stage for success must be diligent in work and work. Diligent is the result of success in the face of pressures and problems of life long but monumental works ever born.<sup>8</sup>

### 3. Creative

Creative person was one who always has the creativity to everything. A creative sense was capable of finding new and better ways to do the activities. The creativity of a person can be trained every day. The creativity was the ability to imagine. The ability of a beautiful and wild imagination would be the strength of the good ideas. Therefore, "Thomas Edison alpha" uses his wild imagination to develop its findings to technological advances around the world.<sup>9</sup> Thomas not only used his imagination, but he always try to do something which he want for gotten. Until finally, Thomas get something which he dream as the founder of the Lamp.

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<sup>8</sup>Ibid,page 53

<sup>9</sup>Ibid,page 54

#### 4. Patient

Patient was the personality which the person gets to lose the emotional. The patient person was who has sincerity, patience; spirit would achieve success in every way. The patient person should begin from the first ways to be a successful person. The journey "from zero to hero" cannot be reached in an instant but requires the tireless struggle. Process is what makes successful people have the strong mental to face everything problem.<sup>10</sup> The patient was the last way which the person must be patient to get what the person wants.

#### C. Keys to success

Early success depends also on strategic implementation and three more steps. The three steps were retaining focus, advancing in stages, and maintaining communication. Successful have clear, concrete objectives; as the reform progresses, its participants retain a tangible sense of what it are trying to achieve.<sup>11</sup>

The Successful person also must be focused to get the result which it was satisfied. Therefore to get the maximal result there is many principles to success. The principals of the success which the person was wanted to know the standards on which the person used their performance would be evaluated,

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<sup>10</sup> Ibid, page55

<sup>11</sup> Six Keys to success by Andrew Thomas and Priscilla Wohlstetter



the superintendent wanted unambiguous understanding and acceptance of those same standards, and others people want.<sup>12</sup>

### 1. Commitment

Commitment was the principle of the person which has the dream and it was the ways to be a success person. The principle of commitment actually was written and prepared by individual person. It would be the truly happen which the person get to stand it. The person has a commitment which the person was to find the dream. The person should live a truly successful life; it needed to the first have a dream. As Carl Sandburg, American historian, poet and novelist put it, "nothing happens unless first a dream".<sup>13</sup>

If it thinks about it, nothing at all now exists within our experience of physical reality that did not first exist in the mind of the person who made it or brought it into being. In all cases, everything is created twice: the physical creation follows the mental creation. To succeed, it must have a dream, or it may prefer to call it a vision, and it must completely commit itself to its ultimate fulfillment - that is the essence of the mental creation. Here is one of the real secrets of success: it should dream big dreams because it can have anything it wants.

### 2. Flexibility

A wise person once said, "If someone always does what someone has always done, someone would always get what someone has always

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<sup>12</sup> Six Keys to success by Andrew Thomas and Priscilla Wohlstetter

<sup>13</sup> The 7 Keys to Success by Would Edwards



got." <sup>14</sup>That is a wonderfully true statement. In other words, if it continues doing exactly what it are now doing, then do not be surprised when it do not see any increase or change in our results. It is the law of cause and effect in operation. The results it are now getting effects are the product of the cause efforts it have set in motion sometime in the past. To get greater benefits in the future, it needs to change what it is doing in the present in order to produce them. While persistence is an important quality, persistence without flexibility can indeed be futile because, without some flexibility in our approach, it could end up trying to move an immovable object for the rest of our life.

The life to constantly change what it is now doing and to also demonstrate persistence is what gets us around seemingly insurmountable obstacles. So notice exactly what is working for us and notice what is not. The change was approach in some way. It would need to brainstorm various approaches - then continue to observe. Approach and finding what works and what does not, it would literally become unstoppable. As an example, consider the story of Kevin Keegan, the famous English footballer (soccer) and eventually manager of England. Kevin was told that he would never become a footballer because he was not talented enough, he was not strong enough and he was too small. <sup>15</sup>

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<sup>14</sup> Aird Group. *Success is built everyday*, 2005

<sup>15</sup> The 7 Keys to Success by Would Edwards, page 3-6

### 3. Faith

There would be many people who would tell us that it would never or simply cannot, achieve our dream. It was the 80% of people who once had a dream but have now settled for something less.<sup>16</sup> When it to be the Children who once stood in line at school, believing it would one-day become pilots, doctors, actors, singers, ballerinas, missionaries, air-hostesses and so on. But it experience of life gradually ground us down and our dreams were reluctantly put away. Those dreams still live somewhere, deep down within our hearts, but it no longer believes that it is achievable. First, it parents worked on them, questioning it abilities, doubting our chances and telling us that it once had the same dreams. Our parents told us that it needed to grow-up, be more responsible and life would work out just great.<sup>17</sup>

### 4. Discipline

Discipline was showed of a discipline in every person, because sometimes every person would like to be a free human being with full happy lawless life. Discipline primarily concerned with the rule of law in the context. Discipline is the ability to control the mind and character to match the real human nature being human is that it do not become human so that humans who forget themselves. Man who cannot control her mind and wants to become a human being greedy and ambitious. But was able

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<sup>16</sup> The 7 Keys to Success by Would Edwards,page 7

<sup>17</sup> The 7 Keys to Success by Would Edwards,page3-6

to understand the laws and rules because life is full of only little bit. Discipline has a lot of criteria. The following criteria of the discipline:<sup>18</sup>

a. The Discipline of Think

Mind is a pioneer, leader, and forming. If the person thinks "could", then thought to be able to follow it and if the person cannot think, it cannot be thought to follow every day. The person "Ototake" in the book "No one perfect" of Japan has grown like any other normal human being, and because he had become successful and live a normal life.<sup>19</sup>

First disabled man who claimed he out did it self. He broke through the limits on it and mistrust has gradually managed to develop a sense of self-confidence. "Aristotle" says that a human as rational beings who make up or this and that differentiates it from animals.<sup>20</sup>The think healthy within the man get mad.

b. The Discipline of Desire

Not all necessities of life it must meet it all and it get to develop the skill of the person. The important thing is to taste life, no alive too much. So the life balance can be maintained, either for personal, family or for the person else. The discipline of desire is trying to hold itself to not fulfill all desires that arise from within us to do things that are not useful.

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<sup>18</sup> Ibid,52

<sup>19</sup> Ibid,50

<sup>20</sup> Success is built every day by Quranic,page 32

The discipline of desire is to be contempt late by our nation, the Indonesian nation. The majority of the Indonesian population is soul less consumerism, so any product that goes to Indonesia would definitely be sold.<sup>21</sup> Therefore many mobile technology companies and products daily necessities and household supplies to make Indonesia as their main market in distributing their products. This condition reflects that the majority of Indonesian people not to discipline his desire.

c. The Discipline of Time

Time is like a sharp sword, if it cannot control the time, then it's going to kill us. Time is something that is very valuable, he easily lost and would not be back when it's gone. To *Stephen R. Covey* have effective time management matrix as follows:<sup>22</sup>

important	I Important and urgent	II Important but not urgent
Not important	III Not important but urgent	IV Not important and not urgent
	urgent	Not urgent

Something urgent is the activity that needs to be done immediately.

And something important is activity related to expected results.

<sup>21</sup>Success is built every day by Quranic Media Pustaka,page 33

<sup>22</sup>ibid,page 35



Quadrant 1 is the activity or issue that is critical, stress full work to do now. Quadrant 2 is covers the activity of which is the prevention or preventive. Quadrant 3 is activities that are sudden; quadrant 4 is the activity that is killer time or wasted time. Real time discipline depends on us to organize our own activities. It is related to practicing the concept of discipline and discipline the mind desires, so the collaboration of the two is the discipline of time.